

SASSA: 48-22-FIN-EC

INVITATION TO BID

THE APPOINTMENT OF A SERVICE PROVIDER FOR DEBT COLLECTION SERVICES ON BEHALF OF SOUTH AFRICAN SOCIAL SECURITY AGENCY [SASSA] FOR EC REGION FOR A PERIOD OF 36 MONTHS

COMPULSORY BRIEFING SESSION: 22 FEBRUARY 2023 AT 10:00 (ADDRESS DETAILS OF BRIEFING IN PARAGRAPH 14 OF SCOPE OF WORK – PAGE 34)

PROPOSALS MUST BE DEPOSITED IN THE BID BOX SITUATED AT: SASSA BKB BUILDING, CONR FITZPATRICK & MERINO ROAD QUIGNEY EAST LONDON 5201

CLOSING DATE: 7 MARCH 2023

TIME: 11:00

ENQUIRIES CAN BE DIRECTED TO:

For technical enquiries:

Name: Mr V Njengele Tel: 043-707 6441 Email: DebtcollectionEC@sassa.gov.za

For Supply Chain Management Enguiries:

Name: Mr L Bezuidenhout Tel: 043-707 6366 Email: LeslieBe@sassa.gov.za

BID DOCUMENTS CAN BE OBTAINED FROM:

https://etenders.treasury.gov.za https://www.sassa.gov.za

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THE APPOINTMENT OF A SERVICE PROVIDER FOR DEBT COLLECTION SERVICES ON BEHALF OF SOUTH AFRICAN SOCIAL SECURITY AGENCY [SASSA] FOR EC REGION FOR A PERIOD OF 36 MONTHS

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PART A INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE SOUTH FRICAN SOCIAL SECURITY AGENCY (SASSA)								
	8-22-FIN-EC	CLOSING DATE			h 2023		CLOSING TIME:	11H00
_		ERVICE PROVIDER F Y AGENCY [SASSA] F	-					OUTH
BID RESPONSE DOCUMENTS MAY	BE DEPOSITED IN	THE BID BOX SITUATE	D AT					
SASSA, BKB BUILDING, CNR F			-		· ·			
BIDDING PROCEDURE ENQUIRIES					QUIRIES MAY			
CONTACT PERSON	Mr L Bezuidenhout			CT PERS	.	Mr V Njen	-	
TELEPHONE NUMBER	043-707 6366			HONE NU		043 707 6	441	
FACSIMILE NUMBER	N/A			AILE NUM		N/A		
E-MAIL ADDRESS	QuotationsEC@sa	<u>ssa.gov.za</u>	E-MAIL	ADDRES	S	Debtcolled	ctionEC@sassa.gov	<u>.za</u>
SUPPLIER INFORMATION								
NAME OF BIDDER								
POSTAL ADDRESS								
STREET ADDRESS								
TELEPHONE NUMBER	CODE			NUMBE	R			
CELLPHONE NUMBER								
FACSIMILE NUMBER	CODE			NUMBE	R			
E-MAIL ADDRESS								
VAT REGISTRATION NUMBER								
SUPPLIER COMPLIANCE	TAX				CENTRAL			
STATUS	COMPLIANCE		c	R	SUPPLIER			
	SYSTEM PIN:				DATABASE No:	MA	۵۵	
B-BBEE STATUS LEVEL	TICK APP	LICABLE BOX]			LEVEL SWC			ICABLE BOX]
VERIFICATION CERTIFICATE			AFFIDA	VIT				
[A B-BBEE STATUS LEVEL VEF		No		(FOR FN	IES & OSES		BE SUBMITTED	
QUALIFY FOR PREFERENCE PC				(,		
ARE YOU THE ACCREDITED	□Yes	□No			EIGN BASED	`	□Yes	□No
REPRESENTATIVE IN SOUTH)	[IF YES, ANSV	VER THE
AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	[IF YES ENCLOSE	PROOF]	SUPPLIER FOR THE GOODS [IF YES, ANSWER THE /SERVICES /WORKS OFFERED? QUESTIONNAIRE BELOW]					
QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS								
IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?								
DOES THE ENTITY HAVE A BRANCH IN THE RSA?								
DOES THE ENTITY HAVE A PERMA	NENT ESTABLISHM	IENT IN THE RSA?				Π Υ	ES 🗌 NO	
DOES THE ENTITY HAVE ANY SOU	RCE OF INCOME IN	I THE RSA?				Π Υ	ES 🗌 NO	
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? YES NO IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.								

PART B TERMS AND CONDITIONS FOR BIDDING

1.	BID SUBMISSION:						
	BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED						
	FOR CONSIDERATION.						
1.2.	ALL BIDS MUST BE SUB	MITTED ON THE OFFICIAL I	FORMS PROVIDED-(NOT TO BE RE-TYPED) OR IN THE MANNER				
	PRESCRIBED IN THE BID						
1.3.			REMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL				
			. CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY				
	OTHER SPECIAL CONDITI						
1.4.	THE SUCCESSFUL BIDDE	R WILL BE REQUIRED TO FIL	L IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).				
	TAX COMPLIANCE REQUI						
		COMPLIANCE WITH THEIR TA					
2.2			PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO				
			AYER'S PROFILE AND TAX STATUS.				
2.3		COMPLIANCE STATUS (TCS)	PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE				
0.4	WWW.SARS.GOV.ZA.						
			ATE TOGETHER WITH THE BID. B-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A				
2.3		CATE / PIN / CSD NUMBER.	B-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A				
26			EGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD				
2.0	NUMBER MUST BE PROVI		COSTERED ON THE CENTRAL SOFT EIER DATABASE (CSD), A CSD				
2.7			HE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO				
			OSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE				
	OF THE STATE."						
	For ease of reference, Bide	ders shall enter their Price in t	he space provided below:				
NO	SERVICE	GRAND TOTAL	GRAND TOTAL				
	REQUIRED	(amount in figures)	(amount in words)				
		Total bid price for 36	Total bid price for 36 months				
		months					
1	THE APPOINTMENT						
	OF A SERVICE	R					
	PROVIDER FOR DEBT						
	COLLECTION						
	SERVICES ON						
	BEHALF OF SOUTH AFRICAN SOCIAL						
	SECURITY AGENCY						
	[SASSA] FOR EC						
	REGION FOR A						
1							
	PERIOD OF 36 MONTHS						

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER: _____

CAPACITY UNDER WHICH THIS BID IS SIGNED: _____

Proof of authority must be submitted e.g. company resolution)

DATE: _____

SBD 3.1

PRICING SCHEDULE – FIRM PRICES (PURCHASES)

NOTE: ONLY FIRM PRICES WILL BE ACCEPTED. NON-FIRM PRICES (INCLUDING PRICES SUBJECT TO RATES OF EXCHANGE VARIATIONS) WILL NOT BE CONSIDERED

> IN CASES WHERE DIFFERENT DELIVERY POINTS INFLUENCE THE PRICING, A SEPARATE PRICING SCHEDULE MUST BE SUBMITTED FOR EACH DELIVERY POINT

Name of bidder	Bid number SASSA: 48-22-FIN-EC
Closing Time 11:00	Closing date 7 March 2023

OFFER TO BE VALID FOR 90 DAYS FROM THE CLOSING DATE OF BID.

ITEM NO.	QUANTITY	DESCRIPTION	BID PRICE IN RSA CURRENCY ** (ALL APPLICABLE TAXES INCLUDED)
			R
-	Required by:		SASSA EASTERN CAPE
-	At:		SASSA Regional Office East London
-	Brand and model		Not Applicable
-	Country of origin		Not Applicable
-	Does the offer comply	y with the specification(s)?	*YES/NO
-	If not to specification,	indicate deviation(s)	
-	Period required for de	elivery	36 month contract *Delivery: Firm
-	Delivery basis		As per Terms of Reference

Note: All delivery costs must be included in the bid price, for delivery at the prescribed destination.

** "all applicable taxes" includes value- added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies.

*Delete if not applicable

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest1 in the enterprise, employed by the state?

YES/NO

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

¹ The power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

2.2.1 If so, furnish particulars:

.....

- 2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? YES/NO
- 2.3.1 If so, furnish particulars:

.....

3 DECLARATION

I, the undersigned, (name).....in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium2 will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

Signature	Date
Position	Name of bidder

SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to invitations to tender:
 - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and

1.2 To be completed by the organ of state

- (a) The applicable preference point system for this tender is the 80/20 preference point system.
- 1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:
 - (a) Price; and
 - (b) Specific Goals.

1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **"tender"** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) "**price**" means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) "tender for income-generating contracts" means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) "**the Act**" means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

80/20

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

or

$$Ps = 80 \left(1 - \frac{Pt - P\min}{P\min}\right) \text{ or } Ps = 90 \left(1 - \frac{Pt - P\min}{P\min}\right)$$

Where
$$Ps = Points \text{ scored for price of tender under consideration}$$

$$Pt = Price \text{ of tender under consideration}$$

$$Pmin = Price \text{ of lowest acceptable tender}$$

90/10

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20 or 90/10

$$Ps = 80\left(1 + \frac{Pt - P\max}{P\max}\right)$$
 or $Ps = 90\left(1 + \frac{Pt - P\max}{P\max}\right)$

Where

Ps = Points scored for price of tender under consideration Pt = Price of tender under consideration Pmax = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
 - (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (80/20 system) (To be completed by the tenderer)
B-BBEE Status Level 1 - 2 contributor with at	20	
least 51% black women ownership		
B-BBEE Status Level 3 - 4 contributor with at	18	
least 51% women ownership		
B-BBEE Status Level 1 - 2 contributor with at	16	
least 51% black youth or disabled ownership		
B-BBEE Status Level 1 - 2 contributor	14	
B-BBEE Status Level 3 - 8 contributor with at	12	
least 51% youth or disabled ownership		
B-BBEE Status Level 3 - 4 contributor	8	
B-BBEE Status Level 5 - 8 contributor	4	
Non-compliant	0	
Note: In the event of a bidder claiming more than a		ory, SASSA will

allocate points based on specific goal with the highest points

Returnable document to claim points	Please tick below for the attached document
1. B-BBEE Certificate	
2. Sworn Affidavit (EME or QSE)	
3. CSD registration number	

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3.	Name of company/firm		
4.4.	Company	registration	number:

4.5. TYPE OF COMPANY/ FIRM

- Partnership/Joint Venture / Consortium
- One-person business/sole propriety
- □ Close corporation
- Device Public Company
- Personal Liability Company
- (Pty) Limited
- Non-Profit Company
- State Owned Company

[TICK APPLICABLE BOX]

- 4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:
 - i) The information furnished is true and correct;
 - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
 - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
 - iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;

- (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution, if deemed necessary.

	SIGNATURE(S) OF TENDERER(S)
SURNAME AND NAME: DATE:	
ADDRESS:	



TERMS OF REFERENCE THE APPOINTMENT OF A SERVICE PROVIDER FOR DEBT COLLECTION SERVICES ON BEHALF OF SOUTH AFRICAN SOCIAL SECURITY AGENCY [SASSA] FOR EC REGION FOR A PERIOD OF 36 MONTHS

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ACRONYMS

1. B	-BBEE	:	Broad Based Black Economic Empowerment
2. C	SD	:	Central Suppliers Database
3. C	IPC	:	Companies and Intellectual Property Commission
4. E	ME	:	Emerging Micro Enterprise
5. G	CC	:	General Conditions of Contract
6. E	С	:	Eastern Cape
7. S	AA	:	Social Assistance Act
8. S	ABS	:	South African Bureau of Standards
9. S	ANAS	:	South African National Accreditation System
10.	SANS	:	South African National Standards
11.	SAPS	:	South African Police Services
12.	SASSA	:	South African Social Security Agency
13.	SBD	:	Standard Bidding Documents
14.	SCC	:	Special Conditions of Contract
15.	SSA	:	State Security Agency
16.	VAT	:	Value Added Tax

1. INTRODUCTION

1.1. The South African Social Security Agency (SASSA/Agency) has been established in terms of the South African Social Security Agency Act, 2004 (Act No.9 of 2004). The Agency is responsible for the management, administration and payment of social assistance (social grant).

1.2. The Agency is a national Agency of government (comprised of Head Office located in Gauteng Province [Pretoria], and 9 Regional offices, Eastern Cape Region located in East London, statutorily mandated to administer and pay the following social grants:

- a) Old Age Grant;
- b) Grant in Aid;
- c) War Veteran Grant;
- d) Disability Grant;
- e) Child Support Grant
- f) Care Dependency Grant;
- g) Foster Child Grant
- h) Social Relief of Distress and
- i) Child Support Grant Top-up

1.3. SASSA EC Region is responsible for its social grant debt emanating from the portfolio of social grants mentioned here above and the staff debt portfolio. The management and collection of both these portfolios including third party debt book resides under Branch Finance.

- 1.4. The staff debt book and third party debt book portfolios are, *inter alia*, made up of the following:
 - a) Supplier overpayments;
 - b) Motor accident;

- c) Salary overpayment;
- d) Contravention of bursary or study aid policy or contracts;
- e) Private telephone and Cell phone;
- f) Theft & losses;
- g) Third party claims;

2. PURPOSE

2.1. To appoint a service provider to constantly manage, collect or recover all outstanding debts due to the Agency in accordance with, *inter alia*, the terms incorporated herein as well as applicable prescripts for a duration of 36 months (3yrs).

3. BACKGROUND

3.1. In the execution of its mandate, the Agency encounters operational situations that give rise to debts owed to the Agency by either social grant beneficiaries, undeserving and fraudulent recipients of social grants, or both current and former employees, of the Agency.

3.2. These challenges relate to, among others, instances where a beneficiary's financial status that made him/her eligible to receive social grant, changes or improves thereby rendering him or her no longer eligible to receive a social grant.

3.3. Irrespective of any such change in the beneficiary's financial status and through failure to inform SASSA of such a change, he or she irregularly continues to receive a social grant resulting, in such a payment of social grant to that beneficiary being regarded as an overpayment.

3.4. It is upon such instances that the beneficiary will become liable to repay the social grantamount (overpayment) received, and therefore be classified as a social grant debtor.

- 3.5. There are also instances where, due to various circumstances such as;
 - 3.5.1. non-compliance with terms and conditions of SASSA study aid (bursary) contracts as contained in the SASSA Study Aid policy,
 - 3.5.2. damage and loss of state assets,
 - 3.5.3. overpayment of salaries,
 - 3.5.4. third party related infringements and so forth,

that SASSA is, in terms of the Public Finance Management Act of 1999 as amended and its accompanying National Treasury Regulation, required to recover such monies..

3.6. The exponential increase of the Agency's debt book as well as the audit findings in relation to the social assistance (social grants) funds have necessitated the need for this action to curb the situation.

3.7. This action will ensure the effective and efficient management of social assistance debts and staff (employees) debts and therefore eliminate any further adverse audit findings for both the Department of Social Development (DSD) and the Agency.

3.8. The Agency has, in terms of the Public Finance Management Act, (Act No. 1 of 1999 as amended), Social Assistance Debt Policy, the South African Social Security Agency Staff Debt Policy, and other applicable prescripts, a responsibility to manage and collect recover all amounts owed to the State.

3.9. In pursuance of this legislated mandate, the Agency has identified two major challenges, namely, wrong and outdated debtor's addresses as well as the incorrect financial status of the debtor.

3.10. These major challenges disadvantages SASSA in the effective and efficient management as well as the collection or recovery of the debts. Therefore, SASSA seeks to appoint a service provider that will constantly collect or recover all identified outstanding debts due.

3.11. The Agency's total debt book for social assistance debts as at 30 September 2022 stands at **R92**, **709**,**674**million whilst the staff debt book stands at **R1**, **995**,**373** million.

3.12. Hereunder is a table depicting the debt book per category :

REGION	GRANTS	STAFF	TOTAL
EC	92,709,674.00	1,995,373.00	94,705,047.00

4. DELIVERABLES

- 4.1. The bidder must have the ability to deliver the following services,
 - 4.1.1. Trace, collect or recover any outstanding amounts from the debtors contained in the SASSA Debt Book
 - 4.1.2. Record settlement arrangements made by the debtor for monthly reporting to the Agency
 - 4.1.3. Blacklist contacted defaulting debtors who have failed to adhere to agreed repayment arrangements with any registered credit bureau using the applicable and legally correct processes after notifying them of such steps.
 - 4.1.4. ensure debtors that are to be blacklisted are notified of such pending action either via sms, email or a letter before it is implemented
 - 4.1.5. Adhere and comply with all applicable legislation, including the SASSA policies and DSD Policies when collecting or recovering the debts.
 - 4.1.6. In the monthly reporting, provide the Agency with the updated debtor particulars such as the physical address, postal address and contact details including alternative contact number);

- 4.1.7. Inform the Agency of any relevant information relating to the debtor that has come to the attention of the service provider, such as latest place of work
- 4.1.8. Obtain such information for no other purpose whatsoever except to collect, any outstanding monies on behalf of SASSA.
- 4.1.9. Follow up and collect from the targeted groups, namely;
 - 4.1.9.1. public servants;
 - 4.1.9.2. municipality debtors,
 - 4.1.9.3. Transnet debtors,
 - 4.1.9.4. social grant recipients or beneficiaries,
 - 4.1.9.5. current staff debtors,
 - 4.1.9.6. ex-employees,
 - 4.1.9.7. third party claims or other debtors as per SASSA's instructions issued from time to time.

5. SCOPE OF WORK

- 5.1. Recover monies owed to the State
- 5.2. Issue a notification via either sms, email or written letter to a traced debtor with a detail reply period and the reply telephone number as well as reply email address, to inform him/her that the Agency has handed over their debt to them for collection.
- 5.3. The notification should state what category is the amount owed (grant debtor, staff debtor or 3rd party claim), the amount owed and SASSA EC Deposit Account details and seek payment arrangement.
- 5.4. Use feedback received from the notification letters as a first screening and categorization of the cases, that is, recoverable or unrecoverable.
- 5.5. Use other legal data collection sources e.g SARS, to add any additional information or economic activities of the debtor. This should include but not limited to any business and/or spouses activities.
- 5.6. Allocate the debtor to your call centre and start engaging the debtor(s)
- 5.7. Capture all interactions with debtor(s) once contacted and the monthly report to the Agency should include but not limited to the following:
 - 5.7.1. Number of Calls made to the debtor
 - 5.7.2. Number of emails / sms / faxes / letters sent
 - 5.7.3. Number of one-on-one meetings, if any
 - 5.7.4. Payment arrangements
 - 5.7.5. Queries
- 5.8. Refer back to the Agency all untraceable or uncollected debtors with reasons why a debtor is deemed untraceable or uncollectable.

6. <u>REPORTING REQUIREMENTS</u>

6.1. The successful bidder will be required to liaise with the following SASSA EC Region officials:

6.1.1. Senior Manager: Financial Accounting Services

6.1.2. General Manager: Finance & Corporate Services

- 6.2. The successful bidder will report as per EC Region requirements (which shall be in electronic on Ms Excel or any (Collected) data source report).
- 6.3. The expected report shall be submitted to SASSA EC Region on a monthly basis, and contain, *inter alia*, the following:
 - 6.3.1. The appointed bidder will generate the specific reference for each debtor
 - 6.3.2. The generated references to be provided to the Agency
 - 6.3.3. Debtors with arrangements as per the SASSA and DSD policies.
 - 6.3.4. Debtors requesting arrangements outside the approved policies.
 - 6.3.5. Debtors with once-off payment arrangement.
 - 6.3.6. Debtors not found/untraceable.
 - 6.3.7. Debtors who are deceased.
 - 6.3.8. Monthly detailed reconciliation of a debt book
 - 6.3.9. Any other information that is relevant and available.
- 6.4. Both parties, namely SASSA EC Region and the winning bidder, upon the award of contract, will sign a formal service level agreement (SLA).

7. SKILLS AND EXPERIENCE

- 7.1 The bidder must have extensive experience in rendering services of a similar nature.
- 7.2 The bidder must demonstrate the availability of the skilled resources (experience, qualifications and professional registration). In this regard, the bidder must cover the following aspects:

- 7.2.1 Trained staff with knowledge and experience on debt collection management (indicate years of experience in the required field).
- 7.2.2 Understanding of applicable legislation (debt collection related) and government policies (in particular DSD and SASSA debt policies);
- 7.2.3 Accounts and project management abilities,
- 7.2.4 Accessible customer service facility that will be managed by professionally trained staff.
- 7.3 Project Manager or a dedicated Team Leader of the Project
 - 7.3.1 The winning bidder shall be expected to assign this debt collection bid to a dedicated Team Leader who shall be known as the Project Manager
 - 7.3.2 Only this dedicated Team Leader / Project Manager shall be the main liaison individual between SASSA and the winning bidder
 - 7.3.3 The Project Manager should possess knowledge and understanding of debt management and collection strategies.
 - 7.3.4 The Agency expects the Project Manager to be an individual with a knowledge and understanding of accounting principles.
- 7.4 Project Plan / Methodology
 - 7.4.1 Detailed Project plan with final outputs and identified timeframes.
 - 7.4.2 Understanding of the project at hand and submission of the project plan based on the methodology.
 - 7.4.3 Identify the risks or possible challenges and provide mitigating factors

8 **RESPONSIBILITIES**

8.1 SASSA shall:

- 8.1.1 Provide EC debt book database, that is, Social Grant Debtors, Staff Debtors, both current and ex, as well as third party debtors
- 8.1.2 Provide the bidder with monthly paid debtors

- 8.1.3 Pay a commission fee on monthly basis as per reconciliations
- 8.1.4 Reconcile the debtors listing from the service provider on monthly basis

8.2 BIDDER shall:

- 8.2.1 Pursue the debtors to recover State owed amounts
- 8.2.2 Provide with recovery monthly reconciliation
- 8.2.3 Issue an invoice

9 BID CONDITIONS

- 9.1 Any misrepresentation of information will lead to disqualification of the bid.
- 9.2 Certified copies must not be more than three (3) months old. Copy of a certified copy will not be acceptable
- 9.3 The Agency reserves the right to award a bid based on the best value for money, even if such a bid is not the lowest price.
- 9.4 The Agency reserves the right to appoint one (1) or more service providers or not to appoint any service provider at all.
- 9.5 The Agency reserves the right to award the bid in whole or only partially.
- 9.6 The Agency reserve the right to cancel this bid at any time with no cost implications.
- 9.7 The Agency will not be held responsible for any costs incurred by the bidder in the preparation, presentation and submission of the bid.
- 9.8 In accordance with the POPI Act (Protection of Personal Information Act, the winning bidder shall treat all available data provided by the Agency and collected on debtors as strictly confidential. Such data remains the property of the Agency and it shall not be for any other purpose without the written consent from the SASSA EC Region delegated authority.
- 9.9 The Agency may conduct site visits and reference check to verify the information provided.

10. LATE SUBMISSION

No bid documents received at the address indicated here-under after the stipulated closing date and time shall be considered.

11. EVALUATION OF THE BID

The bid proposals will be evaluated in accordance with the 80/20 principle and shall be in terms of the following two (2) stages:

a)STAGE 1 : Administrative Compliance & Functionality Evaluation

Phase One: Administrative Compliance

Phase Two: Functionality Criteria

b) STAGE 2 : Price & Specific Goals

Phase One: Price and Specific Goals

11.1. <u>STAGE 1</u> : Phase One – Administrative Compliance

a) Bidder to fully complete and submit Annexure A.

b) Bidder to submit at least two signed reference letters from companies where the work of similar nature was successfully executed **stating contract period**, **nature of service, recovery rate etc.** in support of the information provided in Annexure A

c) Bidder must have a demonstrable minimum of 3 years' uninterrupted experience in collecting debt.

d) Bidder to have successfully completed accumulative contracts to the value not less than R1.0m in the field of debt collection within the last **3 years** of the closing date of this bid.

e) Bidders must quote for the entire EC Province / Region

f) A signed and stamped original letter of good standing from the bank that is not older than 3 months should be attached to the bid documents.

- g) A certified copy of Registration Certificate with the Council for Debt Collectors that is not older than12 months.
- h) Law Firms to provide confirmation of registration or permission to practice by the Legal Practice Council

i) The bidder to provide the following in respect of the Project Manager or a dedicated Team Leader:

- i. Curriculum Vitae (CV) of a Project Manager and minimum of three (3) contactable references.
- ii. Project Manager must have a Project Management Certificate or equivalent qualification (NQF Level 6)
- iii. List of projects performed including values
- iv. Project Manager must have minimum of **3 years**' experience in Project management relating to debt collection.

In order to simplify the evaluation process, bidders are required to submit their bids in the following manner:-

Administrative Requirement	Compliant	Non- compliant
Standard bidding documents SBD 1, SBD 3.1,		
SBD 4, & SBD 6.1 all fully completed and signed		
Debt Council Registration certificate		
Proof of registration with National Treasury Central		
Supplier Database (CSD)		
Valid Tax compliance status PIN.		
B-BBEE certificate or Sworn Affidavit		
Detailed Project Plan		
Submit Annexure B		
NB: The validity period of all certified copies of documents must not exceed six (6) months.		

Administrative Requirement	Compliant	Non- compliant
Failure to submit the above documents may lead to disqualification of the bid.		

NB: Failure to submit the above documentation may result in the disqualification of the bid.

11.2. STAGE 1 : Phase Two – Functionality Criteria

a) The bidder will be evaluated for functionality (listed in the table below) asstipulated in these Terms of Reference.

b) A bidder that scores less than **70** points out of **100** in respect of functionality will be regarded as submitting a non-responsive proposal and will be disqualified.

c) Only the bidder scoring a minimum of **70** points for functionality will proceed to be further evaluated on Price and Preferences.

Bidders will be evaluated in terms of the following values:

1) Poor, 2) Average, 3) Good, 4) Very good, 5) Excellent

VALU	JATION CRITERIA		W	EIGHT	
xperience in the Debtor collection industry				100	
. Cap	ability, Experience, Infrastructure and Site Visits				
Bidde	ers must provide:		Score		
Comp	any profile detailing their Organizational structure, nat	ional			
ootpr	int and infrastructure to render services and the bidder	's			
backg	round and expertise on the services.			20	
a)	Bidder to provide information that demonstrates				
	Company Details	Score			
i.	Existence of IT infrastructure. (Server room, storage facility, laptops/ computers & printers)	5			
ii.	Type of the debt collection system in use with a Valid Licence	5			
iii.	The type of the available debt management system, and the type and sample template of the system-generated report.	5			
iv.	Verify existence of the premise/s /office in South Africa	5			
ess th ate of	to have successfully completed accumulative cor an R1M in the field of debt collection within the las f the bid.	st 3 years			
	of Contracts	Score	_		
R1 - F		1	-		
	e R1M – R2M e R2M – R3M	2 3	30		
	e R3M – R4M	<u> </u>	- 30		
	e R4M	5	-		
	Book and Recovery rate	0			
	formation supplied on the reference letter will be us	sed to eva	aluate th	e rate	
	ry		_	-	

EVALUATION CRITERIA	WEIGHT		
Bidders must indicate the average recovery rate achieved	Score		
0%-20%	1		
Above 20% - 40%	2	30	
Above 40% - 60%	3		
Above 60% - 80%	4		
Above 80%	5		

Project Manager

The bidder must provide a dedicated Project Manager who will attend to regular contract

review meetings with the Agency. The bidder to provide a CV of the Project Manager

indicating the experience in debt collection:

	idder to provide a CV of the Project Manager ting the work experience in debt collection:	Score	
i.	0 to 1 years	1	10
ii.	Above 2 year to 3 years	2	10
iii.	Above 3 years to 4 years	3	
iv.	Above 4 years to 5 years	4	
V.	Above 5 years	5	

C	Collec			
		Expected Details	Score	10
	i.	Collection process plan	2	
	ii.	Any value add services	2	
	iii.	Identify possible recovery challenges	2	
	iv.	Mitigation plan of such challenges	2	
	v	Strategies for debtor tracing, locating and debt collection	2	

11.3 STAGE TWO: PRICE & PREFERENTIAL POINTS

Points awarded for B-BBEE Status Level of Contribution

In terms of Regulation 3(1) of the Preferential Procurement Regulations of 2022, An organ of state must, in the tender document stipulate:

- (a) the applicable preferential point system as envisage in regulation 4,5,6 or 7;
- (b) the specific goal in the invitation to submit the tender for which a point may be awarded, and the number of points that will be awarded to each goal and proof of the claim for such goal.

Stage 2 - Price and Specific Goals	100
Price	80
Specific Goals	20
Total points for Price and Specific Goals	100

SASSA Supply Chain Policy paragraph 14.3.2 has determined the following specific goal point system that will be used to calculate the score out of 20.

Specific goal points will be awarded to a bidder accordance with the table below:

SPECIFIC GOAL	NUMBER OF POINTS (80/20 SYSTEM)
B-BBEE Status Level 1 - 2 contributor with at least	20
51% black women ownership	
B-BBEE Status Level 3 - 4 contributor with at least	18
51% women ownership	
B-BBEE Status Level 1 - 2 contributor with at least	16
51% black youth or disabled ownership	
B-BBEE Status Level 1 - 2 contributor	14
B-BBEE Status Level 3 - 8 contributor with at least	12
51% youth or disabled ownership	
B-BBEE Status Level 3 - 4 contributor	8
B-BBEE Status Level 5 - 8 contributor	4
Non-compliant	0

Note: In the event of a bidder claiming more than one specific goal category, the Agency will allocate points based on specific goal with the highest points. The highest points will be confirmed with the BBBEE Certificate/Sworn Affidavit submitted by bidder.

- (a) Bidder(s) must submit a BBBEE Verification Certificate from a verification agency accredited by the South African National Accreditation System (SANAS), or sworn affidavit signed by the EME representative and attested by a Commissioner of Oaths, together with the bid.
- (b) Failure to submit BBBEE Certificate from a verification accredited by SANAS or submission of certificates issued by IRBA and Accounting Officers will result in the forfeiture of preference points for BBBEE status level of contribution but will not result in disqualification from the bidding process. Such bidders will be scored out of 80 points for price only and zero (0) points out of 20 for Specific Goals.

12 PROJECT COST/PRICE

12.1 Project Cost

- Commission fee is based on "No Recovery, No Fee"
- The bidder must provide a fixed price proposal for the duration of the contract based on the total value of the SASSA debt book
- The fixed price proposal must be VAT inclusive and quoted in South African Rand for VAT registered companies
- The fixed price proposal must be an all-inclusive rate (direct and indirect costs) that may be incurred by the bidder in rendering the required service
- No other costs will be accepted after award
- The fixed price proposal will be paid proportional to recovered debts

12.2 <u>Technical Proposal</u>

 The technical / functional proposal should be distinct from the financial proposal.

13. METHOD OF PAYMENT / REMUNERATION OF THE SUCCESSFUL BIDDER

- The monthly billing (commission) will be based on the fixed price proposal and be proportional to debt amount collected per month.
- Since collections will be deposited in the SASSA EC Deposit Account, Debt Management Unit of SASSA EC Region will perform a monthly reconciliation

of the deposits using the unique Debt Reference Number the bidder will provide to each debtor and provide that reconciliation to the bidder with supporting documents to enable the monthly commission claim by the bidder.

• The invoice from the bidder for monthly ccommission must be all-inclusive of Value added tax, variable costs, including travelling and accommodation, and any other costs that are related to project.

14. BRIEFING SESSION

Compulsory briefing session will be held on the 22 February 2023 as follows:

 Venue:
 Eastern Cape SASSA Regional Office (East London).

 Second Floor Boardroom
 Old BKB Building,

 Old BKB Building,
 Cnr Merino & Fitzpatrick Road

 Quigney
 East London

 Time:
 10:00

15. SUBMISSION OF BIDS

Submission of bids must be submitted on 7 March 2023 at 11h00 as per the advert at the following address:

SASSA Eastern Cape Regional Office

BKB Building Cnr Fitzpatrick and Merino Road Quigney East London 5201

NB. Bids submitted after the closing date and time will not be accepted.

16. ENQUIRIES

The following officials can be contacted in respect of bid enquiries, from the date of advert until five (5) days before the closing date. Technical enquiries may be directed to Supply Chain Management and to:

Name and Surname	Designation	Email	Contact	Physical Address
Vukile Njengele	SM: Financial Accounting	DebtcollectionEC <u>@sassa.gov.za</u>	043 707 6441	8 Merino Drive, Quigney, East London
Leslie Bezuidenhout	Supply Chain	Lesliebe@sassa.gov.za	043 707 6366	8 Merino Drive, Quigney, East London

ANNEXURE A:

NB: SASSA shall verify the contents of this list directly with the bidders' clients. Bidders are required to complete this table in full.

TABLE OF EXPERIENCE CURRENT AND PREVIOUS CONTRACTS (CLIENT BASE)

A list of current and previous contracts not older than five (5) years, accompanied by referral letters, which are relevant to the service required in the bid specifications must be attached to the bid proposal. This template must be used and must be completed in full. **Failure to complete the table correctly shall invalidate the bid.**

Indicate all the current and previous contracts accompanied by referral letters, which should be from the clients indicated in the table below and <u>ONLY</u> those relevant to services required in the bid specifications.

Name of client / organization where services of similar nature has been rendered/implemented	Contract period (indicate start and end dates) e.g. 1 April 2013 to 31 March 2016	Nature of services provided in terms of values and number of transactions. (e.g. debt collection and R500 000)	Contact persons and telephone numbers of your client

ANNEXURE B (INFRASTRUCTURE)

Region / Province	No of offices and location	Communication tools(telephone s and emails)		Debtors management systems		Detail the type of the system and its availability, and the type and sample template of the report generated
		YES	NO	YES	NO	

NB: Bidders to submit proof of office ownership of business premises (Municipal Rates Account). In terms of leasing, the Bidder to submit the lease agreement signed by both the lessor and lessee.

GOVERNMENT PROCUREMENT

GENERAL CONDITIONS OF CONTRACT

JULY 2010

NOTES

The purpose of this document is to:

(i) Draw special attention to certain general conditions applicable to government bids, contracts and orders; and

(ii) To ensure that clients be familiar with regard to the rights and obligations of all parties involved in doing business with government

In this document words in the singular also mean in the plural and vice versa and words in the masculine also mean in the feminine and neuter.

- The General Conditions of Contract will form part of all bid documents and may not be amended
- Special Conditions of Contract (SCC) relevant to a specific bid, should be complied separately for every bid (if applicable) and will supplement the General Conditions of Contract. Whenever there is a conflict, the provisions in the SCC shall prevail

GENERAL CONDITIONS OF CONTRACT

A. TABLE OF CLAUSES

- 1. Definitions
- 2. Application
- 3. General
- 4. Standards
- 5. Use of contract documents and information; inspection
- 6. Patent rights
- 7. Performance security
- 8. Inspections, tests and analysis
- 9. Packing
- 10. Delivery and documents
- 11. Insurance
- 12. Transportation
- 13. Incidental services
- 14. Spare parts
- 15. Warranty
- 16. Payment
- 17. Prices
- 18. Contract amendments
- 19. Assignment
- 20. Subcontracts
- 21. Delays in the supplier's performance
- 22. Penalties
- 23. Termination for defaults
- 24. Dumping and countervailing duties
- 25. Force Majeure
- 26. Termination for insolvency
- 27. Settlement of disputes
- 28. Limitation of liability
- 29. Governing language
- 30. Applicable law
- 31. Notices
- 32. Taxes and duties
- 33. National Industrial Participation Programme (NIPP)
- 34. Prohibition of Restrictive Practices

GENERAL CONDITIONS OF CONTRACT

1. Definitions

The following terms shall be interpreted as indicated:

- 1.1 **"Closing time"** means the date and hour specified in the bidding documents for the receipt of bids.
- 1.2 **"Contract"** means the written agreement entered into between the purchaser and the provider, as recorded in the contract form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
- 1.3 **"Contract price"** means the price payable to the provider under the contract for the full and proper performance of his contractual obligations.
- 1.4 **"Corrupt practice"** means the offering, giving, receiving, or soliciting of any thing of the value to influence the action of a public official in the procurement process or in contract execution.
- 1.5 **"Countervailing duties"** are imposed in cases where an enterprise abroad is subsidized by its government and encouraged to market its products internationally.
- 1.6 **"Country of origin"** means the place where the goods were mined, grown or produced or from which the services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembly of components, a commercially recognized new product results that is substantially different in basic characteristics or in purpose or utility from its components.
- 1.7 **"Day"** means calendar day.
- 1.8 **"Delivery"** means delivery in compliance of the conditions of the contract or order.
- 1.9 **"Delivery ex stock"** means immediate delivery directly from stock actually on hand.

- 1.10 **"Delivery into consignees store or to his site"** means delivered and unloaded in the specified store or depot or on the specified site in compliance with the conditions of the contract or order, the provider bearing all risks and charges involved until the supplies are so delivered and a valid receipt is obtained.
- 1.11 **"Dumping"** occurs when a private enterprise abroad market its goods on own initiative in the RSA at lower prices than that of the country of origin and which have the potential to harm the local industries in the RSA.
- 1.12 **"Force majeure"** means an event beyond the control of the provider and not involving the provider's fault or negligence and not foreseeable. Such events may include, but is not restricted to, acts of the purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.
- 1.13 **"Fraudulent practice"** means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of any bidder, and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the bidder of the benefits of free and open competition.
- 1.14 "GCC" means the General Conditions of Contract.
- 1.15 **"Goods"** means all of the equipment, machinery, and/or other materials that the provider is required to supply to the purchaser under the contract.
- 1.16 **"Imported content"** means that portion of the bidding price represented by the cost of components, parts or materials which have been or are still to be imported (whether by the provider or his subcontractors) and which costs are inclusive of the costs abroad, plus freight and other direct importation costs such as land costs, dock dues, import duty, sales duty or other similar tax or duty at the South African place of entry as well as transportation and handling charges to the factory in the Republic where the supplies covered by the bid will be manufactured.

- 1.17 **"Local content"** means that portion of the bidding price which is not included in the imported content provided that local manufacture does take place.
- 1.18 **"Manufacture"** means the production of products in a factory using labour, materials, components and machinery and includes other related value-adding activities.
- 1.19 **"Order**" means an official written order issued for the supply of goods or works or the rendering of a service.
- 1.20 **"Project site,"** where applicable, means the place indicated in bidding documents.
- 1.21 "**Purchaser**" means the organization purchasing the goods.
- 1.22 "**Republic**" means the Republic of South Africa.
- 1.23 **"SCC"** means the Special Conditions of Contract.
- 1.24 **"Services"** means those functional services ancillary to the supply of the goods, such as transportation and any other incidental services, such as installation, commissioning, provision of technical assistance, training, catering, gardening, security, maintenance and other such obligations of the provider covered under the contract.
- 1.25 **"Written"** or **"in writing"** means hand-written in ink or any form of electronic or mechanical writing.

2. Application

2.1 These general conditions are applicable to all bids, contracts and orders including bids for functional and professional services (excluding professional services related to the building and construction industry), sales, hiring, letting and the granting or acquiring of rights, but excluding immovable property, unless otherwise in the bidding documents.

- 2.2 Where applicable, special conditions of contract are also laid down to cover specific supplies, services or works.
- 2.3 Where such special conditions of contract are in conflict with these general conditions, the special conditions shall apply.

3. General

- 3.1 Unless otherwise indicated in the bidding documents, the purchaser shall not be liable for any expense incurred in the preparation and submission of a bid. Where applicable a non-refundable fee for documents may be charged.
- 3.2 With certain exceptions, invitations to bid are only published in the Government Tender Bulletin. The Government Tender Bulletin may be obtained directly from the Government Printer, Private Bag X 85, Pretoria 001, or accessed electronically from www.treasury.gov.za

4. Standards

4.1 The goods supplied shall conform to the standards mentioned in the bidding documents and specifications.

5. Use of contract documents and information; inspection

- 5.1 The supplier shall not, without the purchaser's prior written consent, disclose the contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the purchaser in connection therewith, to any person other than a person employed by the provider in the performance of the contract. Disclosure to any such employed person shall be made in confidence and shall extend only so far as may be necessary for purposes of such performance.
- 5.2 The supplier shall not, without the purchaser's prior written consent, make use of any document or information mentioned in GCC clause 5.1 except for purposes of performing the contract.
- 5.3 Any document, other than the contract itself mentioned in GCC clause 5.1 shall remain the property of the purchaser and shall be returned (all copies) to the purchaser on completion of the provider's performance under the contract if so required by the purchaser.

5.4 The supplier shall permit the purchaser to inspect the supplier's records relating to the performance of the supplier and to have them audited by auditors appointed by the purchaser, if so required by the purchaser.

6. Patent rights

6.1 The supplier shall indemnify the purchaser against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of goods or any part thereof by the purchaser.

7. Performance security

- 7.1 Within thirty (30) days of receipt of the notification of contract award, the success bidder shall furnish to the purchaser the performance security of the amount specified in SCC.
- 7.2 The proceeds of the performance security shall be payable to the purchaser as compensation for any loss resulting from the provider's failure to complete his obligations under the contract.
- 7.3 The performance security shall be denominated in the currency of the contract, or in a freely convertible currency acceptable to the purchaser and shall be in one of the following forms:
 - (a) a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in the purchaser's country or abroad, acceptable to the purchaser, in the form provided in the bidding documents or another form acceptable to the purchaser; or
 - (b) a cashier's or certified cheque.
- 7.4 The performance security will be discharged by the purchaser and returned to the supplier not later than thirty (30) days following the date of completion of the supplier's performance obligations under the contract, including any warranty obligations, unless otherwise specified in SCC.

8. Inspections, tests and analyses

8.1 All pre-bidding testing will be for the account of the bidder.

- 8.2 If it is a bid condition that supplies to be produced or services to be rendered should at any stage during production or execution or on completion be subject to inspection, the premises of the bidder or contractor shall be open, at all reasonable hours, for inspection by a representative of the Department or an organization acting on behalf of the Department.
- 8.3 If there are no inspection requirements indicated in the bidding documents and no mention is made in the contract, but during the contract period it is decided that inspections shall be carried out, the purchaser shall itself make the necessary arrangements, including payment arrangements with the testing authority concerned.
- 8.4 If the inspections, tests and analyses referred to in clause 8.2 & 8.3 show the supplies to be in accordance with the contract requirements, the cost of the inspections, tests and analyses shall be defrayed by the purchaser.
- 8.5 Where the supplies or services referred to in clauses 8.2 and 8.3 do not comply with the contract requirements, irrespective of whether such supplies or services are accepted or not, the cost in connection with these inspections, tests or analyses shall be defrayed by the supplier.
- 8.6 Supplies and services which are referred to in clauses 8.2 and 8.3 and which do not comply with the contract requirements may be rejected.
- 8.7 Any contract supplies may on or after delivery be inspected, tested or analysed and may be rejected if found not to comply with the requirements of the contract. Such rejected supplies shall be held at the cost and risk of the provider who shall, when called upon, remove them immediately at his own cost and forthwith substitute them with supplies which do not comply with the requirements of the contract. Failing such removal the rejected supplies shall be returned at the providers cost and risk. Should the provider fail to provide the substitute supplies forthwith, the purchaser may, without giving the provider further opportunity to substitute the rejected supplies, purchase such supplies as may be necessary at the expense of the supplier.

8.8 The provisions of clauses 8.4 to 8.7 shall not prejudice the right of the purchaser to cancel the contract on account of a breach of the conditions thereof, or to act in terms of Clause 23 of GCC.

9. Packaging

- 9.1 The supplier shall provide such packaging of the goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the contract. The packaging shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packaging, case size and weights shall take into consideration, where appropriate, the remoteness of the good's final destination and the absence of heavy handling facilities at all points in transit.
- 9.2 The packaging, marking and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the contract, including additional requirements, if any, and in any subsequent instructions ordered by the purchaser.

10. Delivery and documents

- 10.1 Delivery of the goods shall be made by the supplier in accordance with the terms specified in the contract. The details of shipping and/or other documents to be furnished by the supplier are specified in SCC.
- 10.2 Documents to be submitted bt the supplier are specified in the SCC

11. Insurance

11.1 The goods supplied under the contract shall be fully insured in a freely convertible currency against loss or damage incidental to manufacture or acquisition, transportation, storage and delivery in the manner specified in the SCC.

12. Transportation

12.1 Should a price other than an all-inclusive delivered price be required, this shall be specified in the SCC.

13. Incidental services

- 13.1 The supplier may be required to provide any or all of the following services, including additional services, if any, specified in the SCC:
 - (a) performance or supervision of on-site assembly and/or commissioning of the supplied goods;
 - (b) furnishing of tools required for assembly and/or maintenance of the supplied goods;
 - (c) furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied goods;
 - (d) performance or supervision or maintenance and/or repair of the supplied goods, for a period of time agreed by the parties, provided that this service shall not relieve the provider of any warranty obligations under this contract; and
 - (e) training of the purchaser's personnel, at the provider's plant and/or onsite, in assembly, start-up, operation, maintenance, and/or repair of the supplied goods.
- 13.2 Prices charged by the supplier for incidental services, if not included in the contract price for the goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the provider for similar services.

14. Spare parts

- 14.1 As specified in SCC, the supplier may be required to provide any or all of the following materials, notifications, and information pertaining to spare parts manufactured or distributed by the supplier:
 - such spare parts as the purchaser may elect to purchase from the provider, provided that this election shall not relieve the provider of any warranty obligations under the contract, and
 - 2) in the event of termination of production of the spare parts:

- a) Advance notification to the purchaser of the pending termination, in sufficient time to permit the purchaser to procure needed requirements; and
- b) Following such termination, furnishing at no cost to the purchaser, the blueprints, drawings, and specifications of the spare parts, if requested.

15. Warranty

- 15.1 The supplier warrants that the goods supplied under the contract are new, unused, of the most recent or current models, and that they incorporate all recent improvements in design and materials unless provided otherwise in the contract. The provider further warrants that all goods supplied under this contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the purchaser's specifications) or from any act or omission of the provider, that may develop under normal use of the supplied goods in the conditions prevailing in the country of final destination.
- 15.2 This warranty shall remain valid for twelve (12) months after the goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the contract, or for eighteen (18) months after the date of shipment from the port or place of loading in the source country, whichever period concludes earlier, unless specified otherwise in SCC.
- 15.3 The purchaser shall promptly notify the supplier in writing of any claims arising under this warranty.
- 15.4 Upon receipt of such notice, the supplier shall, within the period specified in the SCC and with all reasonable speed, repair or replace the defective goods or parts thereof, without costs to the purchaser.
- 15.5 If the supplier, having been notified, fails to remedy the defect(s) within the period specified in SCC, the purchaser may proceed to take such remedial action as may be necessary, at the provider's risk and expense and without prejudice to any other rights which the purchaser may have against the provider under the contract.

16. Payment

- 16.1 The method and conditions of payment to be made to the provider under this contract shall be specified in SCC
- 16.2 The supplier shall furnish the purchaser with an invoice accompanied by a copy of the delivery note and upon fulfilment of other obligations stipulated in the contract.
- 16.3 Payments shall be made promptly by the purchaser, but in no case later than thirty (30) days after submission of an invoice or claim by the supplier.
- 16.4 Payment will be made in Rand unless otherwise stipulated in SCC.

17. Prices

17.1 Prices charged by the supplier for goods delivered and services performed under the contract shall not vary from the prices quoted by the provider in his bid, with the exception of any price adjustments authorized or in the purchaser's request for bid validity extension, as the case may be.

18. Contract amendments

18.1 No variation in or modification of the terms of the contract shall be made except by written amendment signed by the parties concerned.

19. Assignment

19.1 The supplier shall not assign, in whole or in part, its obligations to perform under the contract, except with the purchaser's prior written consent.

20. Subcontracts

20.1 The provider shall notify the purchaser in writing of all subcontracts awarded under this contracts if not already specified in the bid. Such notification, in the original bid or later, shall not relieve the provider from any liability or obligation under the contract.

21. Delays in the provider's performance

- 21.1 Delivery of the goods and performance of services shall be made by the supplier in accordance with the time schedule prescribed by the purchaser in the contract.
- 21.2 If at any time during performance of the contract, the supplier or its

subcontractor(s) should encounter conditions impeding timely delivery of the goods and performance of services, the supplier shall promptly notify the purchaser in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the supplier's notice, the purchaser shall evaluate the situation and may at his discretion extend the supplier's time for performance, with or without the imposition of penalties, in which case the extension shall be ratified by the parties by amendment of contract.

- 21.3 No provision in a contract shall be deemed to prohibit the obtaining of supplies or services from a national department, provincial department or a local authority.
- 21.4 The right is reserved to procure outside of the contract small quantities or to have minor essential services executed if any emergency arises, the provider's point of supply is not situated at or near the place where the supplies are required, or the provider's services are not readily available.
- 21.5 Except as provided under GCC Clause 25, a delay by the provider in the performance of its delivery obligations shall render the provider liable to the imposition of penalties, pursuant to GCC Clause 22, unless an extension of time is agreed upon pursuant to GCC Clause 21.2 without the application of penalties.
- 21.6 Upon any delay beyond the delivery period in the case of a supplies contract, the purchaser shall, without canceling the contract, be entitled to purchase supplies of a similar quality and up to the same quantity in substitution of the goods not supplied in conformity with the contract and to return any goods delivered later at the provider's expense and risk, or to cancel the contract and buy such goods as may be required to complete the contract and without prejudice to his other rights, be entitled to claim damages from the supplier.

22. Penalties

22.1 Subject to GCC Clause 25, if the supplier fails to deliver any or all of the goods or to perform the services within the period(s) specified in the contract, the purchaser shall, without prejudice to its other remedies under the contract, deduct from the contract price, as a penalty, a sum calculated on the delivered price of the delayed good or unperformed services using the current prime interest rate calculated for each day of the delay until actual delivery or performance. The purchaser may also consider termination of the contract pursuant to GCC Clause 23.

23. Termination For Default

- 23.1 The purchaser, without prejudice to any other remedy for breach of contract, by written notice of default sent to the supplier, may terminate this contract in whole or in part:
 - (a) if the supplier fails to deliver any or all of the goods within the period(s) specified in the contract, or within any extension thereof granted by the purchaser pursuant to GCC Clause 21.2;
 - (b) if the supplier fails to perform any other obligation(s) under the contract; or
 - (c) if the supplier, in the judgement of the purchaser, has engaged in corrupt or fraudulent practices in competing for or in executing the contract.
- 23.2 In the event the purchaser terminates the contract in whole or in part, the purchaser may procure, upon such terms and in such manner as it deems appropriate, goods, works or services similar to those undelivered, and the provider shall be liable to the purchaser for any excess costs for such similar goods, works or services. However, the supplier shall continue performance of the contract to the extent not terminated.
- 23.3 Where the purchaser terminates the contract in whole or in art, the purchaser may decide to impose a restriction penalty on the supplier by prohibiting such supplier from doing business with the public sector for a period not exceeding 10 years
- 23.4 If a purchaser intends imposing a restriction on a supplier or any person associated with the supplier the supplier will be allowed a time period of not more than fourteen (14) days to provide reasons why the envisaged restriction should not be imposed. Should the supplier fail to respond within the stipulated fourteen (14) days the purchaser may regard the intended penalty as not objected against and may impose it on the supplier.
- 23.5 Any restriction imposed on any person by the Accounting Officer/Authority will, at the discretion of the Accounting Officer/Authority, also be applicable to any other enterprise or any partner, manager, director or other person who wholly or partly exercises or exercised or may exercise control over the enterprise of the first-mentioned person, and with which enterprise or person the first-mentioned person, is or was in the opinion of the Accounting Officer/Authority actively associated.
- 23.6 If a restriction is imposed, the purchaser must, within five (5) working days of such imposition, furnish the National Treasury, with the following information:

(i) the name and address of the supplier and/or person restricted by the purchaser

- (ii) the date of commencement of the restriction
- (iii) the period of restriction; and
- (iv) the reasons for the restriction

These details will be loaded in the National Treasury's central database of suppliers or person prohibited from doing business with the public sector.

23.7 If a court of law convicts a person of an offense as contemplated in section 12 or 13 of the Prevention and Combatting of Corrupt Activities Act, No 12 of 2004, the court may also rule that such person's name be endorsed on the Register for Tender Defaulters. When a person's name has been endorsed on the Register, the person will be prohibited from doing business with the public sector for a period not less than five years and not more than 10 years. The National Treasury is empowered to determine the period of restriction and each case will be dealt with on its own merits. According to section 32 of the Act the Register must be open to the public. The Register can be perused on the National Treasury website

24. Anti-Dumping And Counter-Vailing Duties And Rights

24.1 When, after the date of bid, provisional payments are required, or antidumping or countervailing duties are imposed, or the amount of a provisional payment or anti-dumping or countervailing right is increased in respect of any dumped or subsidized import, the State is not liable for any amount so required or imposed, or for the amount of any such increase. When, after the said date, such a provisional payment is no longer required or any such antidumping or countervailing right is abolished, or where the amount of such provisional payment or any such right is reduced, any such favourable difference shall on demand be paid forthwith by the provider to the purchaser or the purchaser may deduct such amounts from moneys (if any) which may otherwise be due to the provider in regard to supplies or services which he delivered or rendered, or is to deliver or render in terms of the contract or any other contract or any other amount which may be due to him.

25. Force Majeure

- 25.1 Notwithstanding the provisions of GCC Clauses 22 and 23, the provider shall not be liable for forfeiture of its performance security, damages, or termination for default if and to the extent that hi delay in performance or other failure to perform his obligations under the contract is the result of an event of force majeure.
- 25.2 If a force majeure situation arises, the provider shall promptly notify the purchaser in writing of such condition and the cause thereof. Unless

otherwise directed by the purchaser in writing, the provider shall continue to perform its obligations under the contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the force majeure event.

26. Termination for Insolvency

26.1 The purchaser may at any time terminate the contract by giving written notice to the provider if the provider becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the provider, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the purchaser,

27. Settlement of Disputes

- 27.1 If any dispute or difference of any kind whatsoever arises between the purchaser and the supplier in connection with or arising out of the contract, the parties shall make every effort to resolve amicably such dispute or difference by mutual consultation.
- 27.2 If, after thirty (30) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the purchaser or the provider may give notice to the other party of his intention to commence with mediation. No mediation in respect of this matter may be commenced unless such notice is given to the other party.
- 27.3 Should it not be possible to settle a dispute by means of mediation, it may be settled in a South African court of law.
- 27.4 Mediation proceedings shall be conducted in accordance with the rules of procedure specified in the SCC
- 27.5 Notwithstanding any reference to mediation and / or court proceedings herein,
 - (a) the parties shall continue to perform their respective obligations under the contract unless they otherwise agree; and
 - (b) the purchaser shall pay the provider any monies due to the provider for goods delivered and / or services rendered according to the prescripts of the contract.

28. Limitation Of Liability

28.1 Except in cases of criminal negligence or wilful misconduct, and in the case of infringement pursuant to Clause 6;

- (a) the supplier shall not be liable to the purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the provider to pay penalties and / or damages to the purchaser; and
- (b) the aggregate liability of the provider to the purchaser, whether under the contract, in tort or otherwise, shall not exceed the total contract price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment.

29. Governing Language

29.1 The contract shall be written in English. All correspondence and other documents pertaining to the contract that is exchanged by the parties shall also be written in English.

30. Applicable Law

30.1 The contract shall be interpreted in accordance with South African laws, unless otherwise specified.

31. Notices

- 31.1 Every written acceptance of a bid shall be posted to the provider concerned by registered or certified mail and any other notice to him shall be posted by ordinary mail to the address furnished in his bid or to the address notified later by him in writing and such posting shall be deemed to be proper service of such notice.
- 31.2 The time mentioned in the contract documents for performing any act after such aforesaid notice has been given, shall be reckoned from the date of posting of such notice.

32. TAXES AND DUTIES

- 32.1 A foreign provider shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the purchaser's country.
- 32.2 A local provider shall be entirely responsible for all taxes, duties, and license fees, etc, incurred until delivery of the contracted goods to the purchaser.
- 32.3 No contract shall be concluded with any bidder whose tax matters are not in order. Prior to the award of a bid the Department must be in possession of a

tax clearance certificate submitted by the bidder. This certificate must be an original issued by the South African Revenue Services.

33. National Industrial Participation Programme (NIP)

33.1 The NIP Programme administered by the Department of Trade and Industry shall be applicable to all contracts that are subject to the NIP obligation.

34. Prohibition of Restrictive practices

- 34.1 In terms of section 4 (1) (b) (iii) of the Competition Act No 89 of 1998, as amended, an agreement between, or concerted practice by, firms, or a decision by an association of firms, is prohibited if it is between parties in a horizontal relationship and if a bidder (s) is/are or a contractor (s) was/ were involved in collusive bidding (or bid rigging).
- 34.2 If a bidder (s) or contractor (s), based on reasonable grounds or evidence obtained by the purchaser, has/have engaged in the restrictive practice referred to above, the purchaser may refer the matter to the Competition Commission for investigation and possible imposition of administrative penalties as contemplated in the Competition Act No 89 of 1998.
- 34.3 If a bidder (s) or contractor (s) has/have been found guilty by the Competition Commission of the restrictive practice referred to above, the purchaser may, in addition and without prejudice to any other remedy provided for, invalidate the bid (s) for such item (s) offered, and/ or terminate the contract in whole or part, and/or restrict the bidder (s) or contractor (s) from conducting business with the public sector for a period not exceeding ten (10) years and/or claim damages from the bidder (s) or contractor (s) concerned.

SBD 7.2

CONTRACT FORM - RENDERING OF SERVICES

THIS FORM MUST BE FILLED IN DUPLICATE BY BOTH THE SERVICE PROVIDER (PART 1) AND THE PURCHASER (PART 2). BOTH FORMS MUST BE SIGNED IN THE ORIGINAL SO THAT THE SERVICE PROVIDER AND THE PURCHASER WOULD BE IN POSSESSION OF ORIGINALLY SIGNED CONTRACTS FOR THEIR RESPECTIVE RECORDS.

PART 1 (TO BE FILLED IN BY THE SERVICE PROVIDER)

- 1. I hereby undertake to render services described in the attached bidding documents to (name of the institution)..... in accordance with the requirements and task directives / proposals specifications stipulated in Bid Number..... at the price/s quoted. My offer/s remain binding upon me and open for acceptance by the Purchaser during the validity period indicated and calculated from the closing date of the bid.
- 2. The following documents shall be deemed to form and be read and construed as part of this agreement:
 - (i) Bidding documents, *viz*
 - Invitation to bid;
 - Tax clearance certificate;
 - Pricing schedule(s);
 - Filled in task directive/proposal;
 - Preference claims for Broad Based Black Economic Empowerment Status Level of Contribution in terms of the Preferential Procurement Regulations 2011;
 - Declaration of interest;
 - Declaration of bidder's past SCM practices;
 - Certificate of Independent Bid Determination;
 - Special Conditions of Contract;
 - (ii) General Conditions of Contract; and
 - (iii) Other (specify)
- 3. I confirm that I have satisfied myself as to the correctness and validity of my bid; that the price(s) and rate(s) quoted cover all the services specified in the bidding documents; that the price(s) and rate(s) cover all my obligations and I accept that any mistakes regarding price(s) and rate(s) and calculations will be at my own risk.
- 4. I accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me under this agreement as the principal liable for the due fulfillment of this contract.
- 5. I declare that I have no participation in any collusive practices with any bidder or any other person regarding this or any other bid.
- 6. I confirm that I am duly authorised to sign this contract.

NAME (PRINT)			
	 WITNESSES		
CAPACITY			
SIGNATURE	 1		
NAME OF FIRM	 2		
DATE	 2		

SBD 7.2

CONTRACT FORM - RENDERING OF SERVICES

PART 2 (TO BE FILLED IN BY THE PURCHASER)

1.	Ι	in	my	capacity			
	as						
	accept your bid under reference number	dated	for	the rendering of			
	services indicated hereunder and/or further specified in the annexure(s).						

- 2. An official order indicating service delivery instructions is forthcoming.
- 3. I undertake to make payment for the services rendered in accordance with the terms and conditions of the contract, within 30 (thirty) days after receipt of an invoice.

DESCRIPTION OF SERVICE	PRICE (ALL APPLICABLE TAXES INCLUDED)	COMPLETION DATE	B-BBEE STATUS LEVEL OF CONTRIBUTION	MINIMUM THRESHOLD FOR LOCAL PRODUCTION AND CONTENT (if applicable)

4. I confirm that I am duly authorised to sign this contract.

SIGNED ATON.....

NAME (PRINT)

SIGNATURE

OFFICIAL STAMP



WITNESSES

1

2